**Accounting Stadium Speech for New Owners\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

Hello Mr./Ms. (Owner)

My name is <Acct/Customer Service at Mgt. One> I want to welcome you to Management One!

The reason for my call today is to welcome you to Management One, introduce myself, and inform you of the services I will be providing you.

* A little about Management One:
  + We have processed over 400 million rents in the last 30 years.
  + We are audited every 30 days to be in compliance with state agencies
  + We take a unique strategy on raising rents while still being competitive within the rental market. In 2015 we were able to secure an additional $185,000 dollars for our property owners in rent increases.
* I work on the accounting aspect of your account; therefore, I will be processing your rent, any payables, and sending funds over to you.
* You will have access to an online portal where you can view your account statement, invoices, annual inspections, photos of your property and newsletters 24/7. With this tool you won’t have to wait for the office to be open if you have any questions about your account over the weekend. You can access the information at any time via smartphone, tablet, or computer.
* When can we get together for a few minutes (5-10) so I can show you how things work? I will also email and mail you a letter of the process to view your online information so you can have the login information for your records.

Well again, welcome you to Management One so glad to have you as part of our family. I look forward to serving you and your future residents. Feel free to call or email me any time should you have any questions or concerns. Thank you for your time and have a great day!