2 Minute Elevator talk\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

This is to get Agents leads in person or over the phone to get a sit down 20 min PPT Pres.

You can use this at Board meetings or any Real Estate function or cold call Agents.

Your speech is this:

Been in business X years

We’re using a property management system that has rented, rehabbed, and management over 10,000 Single Family Homes in 30 years

We have the experience and knowledge that supersedes other management companies

We have a fabulous program for you the agent/broker

Here is what we do for Agents - Hand them brochure, or e-mail this from the New Prospective Owner (NPO) Screen.

1. Owner Referral of X
2. Resident Referral of X
3. Protection of the property you’re referring us
4. Protection of your client
5. Guarantee you a commission if our resident buys the property
6. Free Comparable rental analysis so you give the right rental rate to your owner Internet and MLS rates are 14% higher than what they actually rent for, so on a $2000 rent you’re about $300 off each month
7. We have a SFHRS (Single Family Home Retirement Strategy) Program that Agents can utilize to make commissions
8. We have a Investment Software that you can run out a professional analysis on a property and a complete package to send to you investor client within 5 min to create commissions for you
9. We are a full service management company that market, leases, does all maintenance repairs so as an agent you don’t have to any of these items anymore.

Close for the appointment or business card:

“When is a good time for me to meet with you, as well as, some of your other associates for 20 minutes, to go over in detail the things I have discussed here. Tuesday or Thursday, morning or afternoon” If they don’t have time for a face to face you can do a 20 min gotomeeting.com on the internet.